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Lightbeam Health Announces Strategic Alliance with Ingram Micro to Deliver End-to-End Population Health Management Solutions

IRVING, Texas, March 24, 2014 – Lightbeam Health Solutions is pleased to announce a strategic alliance with Ingram Micro Inc. (NYSE: IM). Ingram Micro will offer the advanced Lightbeam Health platform to its growing number of U.S. channel partners. The Lightbeam solution will help Accountable Care Organizations (ACOs), insurance payers, health systems, large provider groups, and community access hospitals transition from traditional Fee For Service to Value Based Reimbursement programs.

Ingram Micro's solution providers will also provide IT infrastructure and support to physicians and community caregivers. The Lightbeam Health platform is an end-to-end suite of solutions that utilize a proprietary enterprise data warehouse to aggregate real-time clinical and claims data from disparate sources and deliver it to providers at the point of care. The platform offers clinical and financial analytics, in addition to care coordination, patient engagement, and physician engagement tools. Lightbeam will be aligning its solutions and technology foundation on the Dell suite of services and products. With technology migrating to the cloud, and with Lightbeam's software and infrastructure offered as a consolidated solution, it was critical for Lightbeam to have a technology partner with the depth and investment Dell had made in this area.

"We are very happy to join forces with Ingram Micro and offer our solutions to their worldwide client base," said Jerry Shultz, President of Lightbeam Health. "Ingram Micro's sophisticated go-to-market approach and healthcare program are an ideal match to help us deliver and scale our integrated platform. We look forward to providing Ingram Micro's channel partners with the solutions necessary to improve care and increase efficiency in an increasingly complex healthcare landscape."

"The healthcare marketplace represents a growing sales and services opportunity for channel partners with the right skills, expertise and targeted solutions portfolio," says Michael Humke, executive director, Vertical Markets and Healthcare, Ingram Micro U.S. "We are pleased to offer the Lightbeam Health platform to our healthcare portfolio of products, solutions and services."

About Ingram Micro Inc.

Ingram Micro is the world's largest wholesale technology distributor and a global leader in IT supply-chain and mobile device lifecycle services. As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics and mobile solutions, technical support, financial services and product aggregation and distribution. The company is the only global broad-based IT distributor, serving



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approximately 170 countries on six continents with the world's most comprehensive portfolio of IT products and services. Visit www.IngramMicro.com.

About Lightbeam Health Solutions

Lightbeam Health Solutions is delivering a revolutionary new way of managing patient populations and risk. Our vision is to bring health data into the light through the use of analytics and provide the insights our clients need to ensure patients receive the right care at the right time. Our advanced technology platform facilitates end-to-end population management and provides a comprehensive tool set that supports ACOs, Payers, Large Provider Groups, Health Systems, and other healthcare organizations who aspire to provide superior care and lower costs. To learn more, please visit www.lightbeamhealth.com.