



## Number One Ranking MSSP ACO Wins 2019 Healthcare Innovation Innovator Award

Millennium Physician Group leverages Lightbeam Health Solutions to gain meaningful insight into their highest risk patients

**IRVING, TX – April 10, 2019** – Lightbeam Health Solutions, a leader in end-to-end population health management solutions and services, congratulated Millennium Physician Group (MPG) for winning the [2019 Healthcare Innovation Innovator Award](#).

The 400+ physician group, based in Fort Myers, FL, took first place among healthcare providers/organizations in the annual awards program. They were honored for their work in using big data to create a holistic view of excessive use of the emergency department (ED) among their patients served by their accountable care organization (ACO) and to gain meaningful insights into its highest risk patients overall. The Innovator Awards program recognizes leadership teams from healthcare organizations that have effectively deployed information technology to improve clinical, administrative, financial, or organizational performance.

The award program's judges recognized MPG's work to create a holistic view of their more than 250,000 patients, particularly the 45,000 who were attributed to Medicare Shared Savings Program (MSSP) ACOs (including one Track 3 ACO). MPG was challenged in this effort by the fact that their data sources were spread throughout more than 100+ locations across more than 10 counties, and unaffiliated post-acute care settings. Further complicating the effort was the use of disparate electronic health records (EHRs) and other health information technology platforms throughout the system, as well as limited access to payer data.

"The terms 'value-based care' and 'population health management' have been rattling around healthcare for several years now, but often it doesn't seem like much progress has been made in achieving them," said Jorge Miranda, Executive Vice President of Lightbeam Health Solutions. "The work MPG has done to make them a reality, and the shared savings they've been able to earn to date, offer a real, working example of what can happen when population health data analytics are unleashed. We congratulate MPG on earning this tremendous honor and are proud to have played a role in their ongoing success."

To improve cost-of-care visibility and care management, MPG implemented an enterprise data warehouse (EDW) integrated with a population health management platform from Lightbeam Health Solutions. The unified system aggregated and normalized clinical and Medicare claims data and combined it with social determinants of health (SDoH) data to risk-stratify their population. Once implemented, the EDW used the Florida HIE to alert care managers in near real-time about the frequent ED users. MPG providers could then intervene with emergency providers at the point of care to enroll patients into a transitional care management program.

The Lightbeam Population Health Management platform also enabled care managers to gain a holistic view of the highest risk patients by creating cohorts around their risk factors. Patients were then automatically tracked throughout the care continuum, and care managers were able to pursue proactive interventions as needed to overcome adherence obstacles. As their quality indicators and risk factors improved due to the increased care, they were dropped out of the cohort.

By delivering care more efficiently and eliminating redundant or unnecessary tests and treatments without sacrificing care quality, MPG was able to generate outstanding results for the 2017 MSSP performance year, including:

- Nearly \$30 million in shared savings, up from \$18.5 million the previous year
- Number one ranking among ACOs in the U.S. in terms of shared savings
- Number eight ranking in the country in total savings at \$42 million

#### **About Lightbeam Health Solutions**

Lightbeam Health Solutions delivers a revolutionary model for managing patient populations and associated risk. Lightbeam's vision is to bring health data into the light through the use of analytics and to provide the insight and capabilities healthcare clients need to ensure patients receive the right care at the right time. Lightbeam's platform facilitates end-to-end population health management for ACOs, payers, provider groups, health systems, and other healthcare organizations aspiring to provide superior care at a lower cost. For more information, visit [www.lightbeamhealth.com](http://www.lightbeamhealth.com), and follow Lightbeam on [LinkedIn](#) and [Twitter](#).

#### **About Millennium Physician Group**

Formed in 2008, Millennium Physician Group (MPG) has grown into one of the largest comprehensive primary care practices with more than 400 health care providers located throughout Florida. The Fort Myers, Florida based organization includes primary care offices, imaging centers, laboratory services and wellness programs. It also offers programs such as weight management and smoking cessation led by MPG physicians. To learn more, visit <https://millenniumphysician.com/>.

#### **About Healthcare Innovation**

Built on the success of its predecessors (*Healthcare Informatics*, *Health Management Technology*, and the Health IT Summits), *Healthcare Innovation* delivers a bi-monthly print magazine and digital edition, daily e-newsletters, and a comprehensive website. Its growing community includes industry leaders and senior executives from across the country such as CIOs, CISOs, CMIOs, CEOs, CFOs, physicians, IT directors, and many more thought leaders, game changes, and influencers who are driving change by shaping innovations that point the way to the future of healthcare. To learn more, visit [www.hcinnovationgroup.com](http://www.hcinnovationgroup.com).

#### **Lightbeam Health Solutions Sales Contact:**

Jorge Miranda  
EVP & Chief Revenue Officer  
Lightbeam Health Solutions  
[jmiranda@lightbeamhealth.com](mailto:jmiranda@lightbeamhealth.com)

#### **Lightbeam Health Solutions Media Contact:**

Laurel Derr  
Marketing  
Lightbeam Health Solutions  
[media@lightbeamhealth.com](mailto:media@lightbeamhealth.com)